

Final Term Examination 2017-2018

Std. : IX (D/E/F)

Full Marks : 80

Subject : Commercial Studies

Time : 2hrs.

Attempt all questions from Section A and any four questions from Section B.

The intended marks for questions are given in brackets. []

Section — A [40 marks]

Attempt all questions from this Section.

Question 1

Distinguish between :

- a) Current Account and Saving Account. [2]
- b) Wholeseller and Retailer. [2]
- c) Fixed Assets and Current Assets. [2]
- d) Double Entry System and Single Entry System. [2]
- e) Spoken Communication and Written Communication. [2]

Question 2

- a) What is 'feedback' in communication ? [2]
- b) What is meant by Paralanguage ? [2]
- c) What is memo ? How is it different from letter ? [2]
- d) What is Trial Balance ? Why is it prepared ? [2]
- e) Distinguish between E-commerce and E-Trade. [2]

Question 3

- a) What is afforestation ? [2]
- b) What is physical distribution ? [2]
- c) "A co-operative society is democratic". How ? [2]
- d) "Registration of a partnership firm is not compulsory but desirable". Discuss. [2]
- e) Mention any four Aids of Trade. [2]

Question 4

- a) State two features of Commercial Activities. [2]
- b) What do you mean by Market Research ? [2]
- c) "Communication is a two-way-process". Explain ? [2]
- d) What do you mean by Accounting Cycle ? Name the stages involved in it. [2]
- e) What are the golden rules of Accounting ? [2]

Section — B [40 marks]

Attempt any four

Question 5

- a) What are the main elements of communication process ? [5]
- b) What do you understand by inter-personal skills ? Explain them in brief. [5]

Question 6

- a) Discuss in brief any five basic principles of Accounting ? [5]
- b) What are the features of Partnership firm ? [5]

Question 7

- a) What are the main characteristics of wholesale Trade ? [5]
- b) What are the merits of Sole Proprietorship ? [5]

Question 8

- a) State five differences between Central Bank and Commercial Bank ? [5]
- b) State five functions of Marketing and Sales Department. [5]

Question 9

- a) Define the following terms. [1x5=5]
- (i) Capital (ii) Creditors (iii) Assets
- (iv) Revenue (v) Expense
- b) Write five points about your social responsibility towards environment ? [5]

Question 10 :

Journalise the following and make all the necessary ledgers. [10]

2016

1.	Jan 1.	Commenced business with cash	—	20,000
2.	Jan 5	Sold goods for cash	—	250
3.	Jan 7	Paid into bank	—	7500
4.	Jan 8	Withdrew money for personal use	—	250
5.	Jan 10.	Rent Received	—	1200